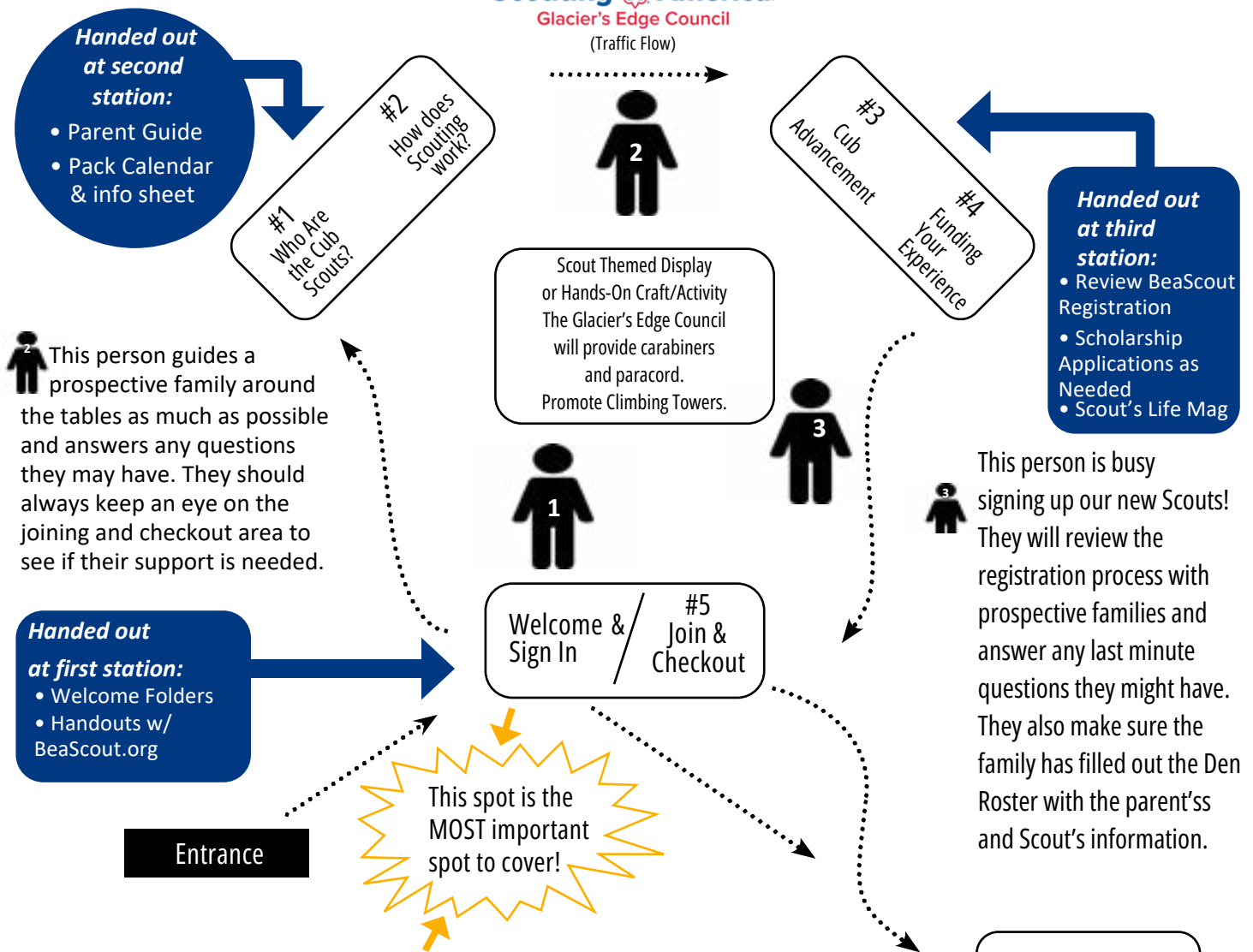


PACK ROTATIONAL RECRUITMENT MODEL

Scouting America
Glacier's Edge Council
(Traffic Flow)



2 This person guides a prospective family around the tables as much as possible and answers any questions they may have. They should always keep an eye on the joining and checkout area to see if their support is needed.

Handed out at first station:

- Welcome Folders
- Handouts w/ BeaScout.org

Entrance

This spot is the MOST important spot to cover!

1 As families arrive, the individual at the Welcome Table will identify whether the prospective Scouts are here to find out more information or simply sign up.

- If parents have questions or are wanting more information, have them sign in on the interest form capturing their contact information for future follow up. Hand them a welcome folder and direct them to proceed through the informational tables collecting handouts as they go. Be sure to point out the additional person that can answer any questions they may have.
- If the parent indicates they are ready to sign up, simply direct them to the open tables and provide a laptop if needed. Inform them that once the application is complete thank them for attending.

3 This person is busy signing up our new Scouts! They will review the registration process with prospective families and answer any last minute questions they might have. They also make sure the family has filled out the Den Roster with the parent'ss and Scout's information.

Open Tables

Open Tables

Open Tables

This recruitment model should:

- Facilitate a more personalized experience
- Be run as an open house style from 6:30 - 8:00 pm
- Allow parents greater flexibility with their time

